



Head of Corporate Partnerships

Candidate Information Pack

Closing date: 16th August 2026

The Basics

- **Head of Corporate Partnerships at Habitat for Humanity GB**
- **£57,000-61,000, depending on experience.**
- **Full-time (37.5 hours per week), permanent. We welcome applications from candidates interested in flexible working and will consider requests for alternative working arrangements.**
- **Reports to the Director of Fundraising & Partnerships.**
- **2 direct reports (New Business Manager and Volunteer Coordinator), with anticipated growth to 4 direct reports as other roles are recruited.**
- **Home-based with frequent travel to internal and external events, networking and other meetings in London and occasionally across the UK. Occasional international travel will also be required.**
- **Benefits incl: 25 days holiday + Bank Holidays, up to 5% matched pension contributions, employee wellbeing services, 2 wellbeing days and an annual Habitat Day.**



About Habitat for Humanity GB

Habitat for Humanity Great Britain (Habitat GB) is part of the international Habitat for Humanity network, tackling housing poverty around the world. Decent and affordable housing is about much more than four walls and a roof – housing intersects with critical development issues, including gender equality, human rights, and climate change.

You can find out more about our work at:
<https://www.habitatforhumanity.org.uk>





About the Role

The Head of Corporate Partnerships is a pivotal leadership role within Habitat for Humanity Great Britain, responsible for driving significant growth in corporate income and building the strategic partnerships that will help fuel the organisation's next phase of impact.

Reporting to the Director of Fundraising & Partnerships, the role will lead Habitat GB's corporate partnerships strategy at a time of ambitious growth, with responsibility for delivering £1.3m+ in annual corporate income and £500k+ in new business in year one, while helping to achieve the organisation's ambition to double corporate income over the next three years.

The postholder will personally secure and grow high-value, multi-year partnerships, build influential relationships with senior business leaders, and position Habitat GB as a compelling partner for companies seeking to deliver meaningful social and environmental impact. Drawing on the strength of the global Habitat network, they will create opportunities spanning housing, community development, climate resilience and international volunteering.

Alongside external leadership, the Head of Corporate Partnerships will develop and inspire a growing team, champion a high-performance culture, and work closely with colleagues across the organisation to embed corporate partnerships at the heart of Habitat GB's growth strategy—helping ensure more people have access to a safe, decent home.

Your focus and responsibilities include..

- Leading Habitat GB's corporate partnerships strategy, helping to drive the next phase of growth and achieve our ambition to double corporate income over the next three years.
- Building, securing and growing high-value partnerships with leading businesses, delivering £1.3m+ in annual income and £500k+ in new business in your first year.
- Working directly with senior corporate leaders to create partnerships that deliver meaningful impact through housing, community development, climate resilience and international volunteering.
- Using the reach and reputation of the global Habitat for Humanity network you will unlock innovative, multi-year partnerships with some of the UK's most influential companies.
- You will lead and develop a growing team, creating a high-performing, collaborative culture focused on innovation, accountability and results.
- You will play a key role in shaping Habitat GB's future, working with colleagues across the organisation to ensure partnerships and income generation are at the heart of our mission to help more people access a safe, decent home.



The skills and experience we're looking for...

- You're an experienced corporate fundraiser with a strong track record of securing and growing six-figure partnerships, and consistently delivering against ambitious income targets.
- You know how to build and convert high-value new business pipelines, identify opportunities and develop compelling partnership propositions that meet both business and charity objectives.
- You're a confident relationship builder, comfortable engaging and influencing senior stakeholders, decision-makers and corporate leaders.
- You combine strategic thinking with a hands-on approach, translating ambitious plans into tangible income growth and measurable results.
- You're an effective people leader, able to motivate, develop and inspire colleagues while fostering a high-performance, collaborative culture.
- You're motivated by purpose and excited by the opportunity to use your skills, creativity and commercial acumen to help Habitat GB grow its impact and ensure more people have access to a safe, decent home.



Our culture and wellbeing

At Habitat GB, we know that our people are our greatest asset.

Creating a supportive, inclusive and healthy working environment is fundamental to achieving our mission and delivering lasting impact.

We are committed to helping colleagues thrive both professionally and personally. **Our current wellbeing offer** includes flexible working arrangements, a sabbatical policy, access to virtual GP services and Habitat Day—an additional day of annual leave for every employee. We continue to invest in our people and are developing further initiatives including Mental Health First Aiders, a buddy programme for new starters and resilience and wellbeing training.

We want every colleague to **feel valued, supported and able to bring their best to work**. We actively encourage ideas, feedback and collaboration in shaping a positive workplace culture.

As a geographically dispersed team, with colleagues working remotely, in hybrid roles and at our ReStore and project locations, **we place particular importance on staying connected**. Through regular in-person meetings, virtual collaboration sessions, team events and shared learning opportunities, we work hard to ensure everyone feels part of the Habitat GB community. Our ReStore in Romford plays an important role as a hub for collaboration, team meetings and bringing colleagues together.



Start your Habitat journey

We want our recruitment process to give you an opportunity to shine, to share your skills and experience as clearly as possible, and for you to find out more about Habitat for Humanity GB in return. You are welcome to get in touch and arrange an informal chat with Henrietta Blackmore (HBlackmore@habitatforhumanity.org.uk) before submitting an application.

To apply for the role, please send us your CV and a supporting statement (max two sides of A4) telling us about the skills and experience you would bring to the role and your motivation for applying, using the following link <https://hr.breathehr.com/v/head-of-corporate-partnerships-47770>.

If you have any questions about the application process please contact recruitment@habitatforhumanity.org.uk

Deadline for applications: Sunday 16th August 2026 (11.59pm)

We plan for interviews to take place w/b 31st August. Interviews may be held online, or in person at our ReStore, Romford (please note that we do not reimburse any expenses incurred during interviews).